

Attacking the Liar's Best Lies

with

Robert Musante

November 19, 2020

by Live Zoom Webcast

Approved by the Alabama State Bar for 4 CLE hours

Fast-paced and highly entertaining, this program provides practical lessons in learning the very best lines of attack against memory claims. It has garnered rave review from previous attendees and litigators nationwide.

Samford University
Cumberland School of Law



Robert Musante

Robert Musante is the nation's foremost teacher of deposition cross-examination. He has taught the logic essential to taking great adverse depositions - of fact witnesses and experts - to more than 50,000 litigators in 43 states. He has made in-house presentations to the attorneys-general of 11 states and to the partners and associates of 100+ litigation law firms.

A willing-to-lie witness at deposition, perhaps coached by an unethical attorney, often attempts to avoid Scylla & Charybdis by claiming a lack of knowledge or lack of memory. As all experienced litigators well know, these claims are the all-time, every-case, toughest answers to prove are lies.

Much of the videotaped Q&A used to illustrate the presentation's scores of teaching points comes from two Bill Clinton depositions (the Paula Jones case & the Kenneth Starr "case"), but there are additional "guest witnesses," such as Brian Williams, Alberto Gonzales, Anita Hill, Bill Gates, George Bush, Lynn Westmoreland...with Hillary Clinton and Donald Trump making cameo appearances.

AGENDA

8:15 a.m. Session 1

- Litigation 101: the best case theory
- The Grand Unified Theory of deposition cross-examination
- When to save impeachment for surprise at trial
- Scylla & Charybdis
- Make witness pick a chair: “Yes,” “No,” or “Maybe”
- The all-time, every-case, toughest answers to successfully attack
- 3 purposes for witness’s deceitful “I don’t remember X”
- Lawyer coaching the witness to lie: “I don’t remember X”
- Why depose?
- How depose?
- Word-hawking tests

10:15 a.m. Break

10:30 a.m. Session 2

- Rosetta Stone Qs: dramatically strengthen witness’s relationship to “X”

- Cross-examiner’s cardinal blunder re attacking liar’s “I don’t remember X”
- Rosetta Stone Qs: dramatically define the purported limits of witness’s memory re “X”
- Attacking the “I don’t remember X” that seeks to reserve a bad surprise for trial: enumerate, make a “speech”, loop memory limits, offer witness the “get-outta-depo card”
- Attacking witness’s “I do remember” that disfavors cross-examiner
- Rosetta Stone Qs: 12 lines of attack to weaken witness’s relationship to “X”
- “Keeping score” of witness’s claims re the can-remembers and the can’t-remembers

12:30 p.m. Conclusion

Speaker Will Remain Online for Q&A

REGISTRATION

November 19, 2020 *by Live Zoom Webcast Only*

Registration Fee: \$199 | Two Registration Options:

Online at samford.edu/go/cle or mail the registration form to:
Cumberland School of Law Continuing Legal Education
800 Lakeshore Drive | Birmingham, AL | 35229

Zoom link and course materials will be sent 48 hours prior to seminar.

Mr./Ms. Name _____
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CLE credit: Approved for 4 hours of CLE credit by the Alabama State Bar. Also approved for CLE credit in Mississippi.

Cancellations and refunds: Prepaid registration fees will be refunded up to 48 hours before the beginning of the seminar.